

U.S DEPARTMENT OF COMMERCE
 INTERNATIONAL TRADE ADMINISTRATION
 U.S. AND FOREIGN COMMERCIAL SERVICE
 EXPORT ASSISTANCE CENTER DIRECTORY

Marjory E. Searing
Assistant Secretary and Director
General (Acting)
Room 3802
PHONE: (202) 482-5777,
FAX: (202) 482-5013

Little Rock - Lon J. Hardin,
 Director
 425 W. Capitol Ave., Suite 700,
 ZIP: 72201
 PHONE: (501) 324-5794,
 FAX: (501) 324-7380

FAX: (415) 492-4549

Oakland – Rod Hirsch, Manager
 530 Water Street, Suite 740,
 ZIP: 94607
 PHONE: (510) 273-7350,
 FAX: (510) 251-7352

Jerry Mitchell
Deputy Director General,
Room 3802
PHONE: (202) 482-0725,
FAX: (202) 482-5013

CALIFORNIA

Fresno - Eduardo Torres, Manager
 390-B Fir Avenue, Clovis,
 Zip: 93611
 PHONE: (559) 325-1619,
 FAX: (559) 325-1647

Orange County – Richard Swanson,
 Director
 Paul Tambakis, CS Director
 Southern California & Arizona
 3300 Irvine Ave, #305, Newport
 Beach, ZIP: 92660
 PHONE: (949) 660-1688,
 FAX: (949) 660-8039

Elizabeth Sears
Deputy Assistant Secretary, ODO
Room 3810
PHONE: (202) 482-4767,
FAX: (202) 482-0687
14th St. and Constitution Ave., N.W.
Washington, D.C. 20230

Inland Empire - Fred Latuperissa,
 Manager
 2940 Inland Empire Blvd,
 Suite 121
 Ontario ZIP: 91764
 PHONE: (909) 466-4134,
 FAX: (909) 466-4140

Ventura County- Gerald Vaughn,
 Manager
 5700 Ralston Street, Suite 310,
 Ventura,
 ZIP: 93003
 PHONE: (805) 676-1573,
 FAX: (805) 676-1892

ALABAMA

Birmingham - George Norton, Director
 950 22nd Street North, Room 707,
 ZIP: 35203
 PHONE: (205) 731-1331,
 FAX: (205) 731-0076

Downtown Los Angeles
 Rachid Sayouty, Director
 350 S Figueroa St., Suite 509,
 ZIP: 90071
 PHONE: (213) 894-8784,
 FAX: (213) 894-8789

Sacramento - Dale Wright, Manager
 917 7th Street, 2nd Floor,
 ZIP: 95814
 PHONE: (916) 498-5155,
 FAX: (916) 498-5923

ALASKA

Anchorage - Chuck Becker, Director
 550 West 7th Ave., Suite 1770,
 ZIP: 99501
 PHONE: (907) 271-6237,
 FAX: (907) 271-6242

West Los Angeles - JulieAnne
 Hennessy, Director
 11150 Olympic Blvd., Suite 975,
 ZIP: 90064
 PHONE: (310) 235-7104,
 FAX: (310) 235-7220

San Diego - Matt Andersen, Director
 6363 Greenwich Drive, Suite 230,
 ZIP: 92122
 PHONE: (619) 557-5395,
 FAX: (619) 557-6176

ARIZONA

Phoenix - Frank Woods, Director
 2901 N. Central Ave., Suite 970,
 ZIP: 85012
 PHONE: (602) 640-2513,
 FAX: (602) 640-2518

Monterey - Mark A. Weaver,
 Manager
 411 Pacific St., Suite 316A,
 ZIP: 93940
 PHONE: (831) 641-9850,
 FAX: (831) 641-9849

San Francisco -Stephan Crawford,
 Director
 250 Montgomery St., 14th Floor,
 ZIP: 94104
 PHONE: (415) 705-2300,
 FAX: (415) 705-2297

Tucson - Eric Nielsen, Manager
 166 West Alameda, ZIP: 85701
 PHONE: (520) 670-5540,
 FAX: (520) 791-5413

North Bay - Elizabeth Krauth,
 Manager
 4040 Civic Center Dr., Suite 200
 San Rafael, CA, ZIP: 94903
 PHONE: (415) 492-4546/4548,

SAN JOSE – Greg Mignano, Director
 101 Park Center Plaza, Suite 1001,
 ZIP: 95113
 PHONE: (408) 271-7300,
 FAX: (408) 271-7307

Santa Clara – Manager (Vacant)
 5201 Great America Pkwy., #456,

ARKANSAS

ZIP: 95054
PHONE: (408) 970-4610,
FAX: (408) 970-4618

COLORADO

ROCKY MOUNTAIN –Stephen Craven,
Director
World Trade Center
1625 Broadway, Suite 680, Denver,
ZIP: 80202
PHONE: (303) 844-6623,
FAX: (303) 844-5651

CONNECTICUT

Middletown - Carl Jacobsen, Director
213 Court Street, Suite 903
ZIP: 06457-3346
PHONE: (860) 638-6950,
FAX: (860) 638-6970

DELAWARE

Served by the Philadelphia EAC

DISTRICT OF COLUMBIA

Served by the Northern Virginia Export
Assistance Center

FLORIDA

Clearwater - George Martinez,
Manager
1130 Cleveland Street, ZIP: 33755
PHONE: (727) 893-3738,
FAX: (727) 449-2889

FT. LAUDERDALE– John McCartney,
Director
200 E. Las Olas Blvd., Suite. 1600,
ZIP: 33301
PHONE: (954) 356-6640,
FAX: (954) 356-6644

MIAMI- John McCartney, Director
777 North West 72nd Ave
Mail Box: 3L2
Miami, Florida 33126-3009
PHONE: (305) 526-7425 ext. 22,
FAX: (305) 526-7434

Orlando - Philip A. Ouzts, Manager
200 E. Robinson Street, Suite 1270
ZIP: 32801
PHONE: (407) 648-6235,

FAX: (407) 648-6756

Tallahassee - Michael Higgins,
Manager
The Atrium Building
325 John Knox Rd, Suite 201,
ZIP: 32303
PHONE: (850) 942-9635,
FAX: (850) 922-9595

GEORGIA

ATLANTA - Samuel P. Troy,
Director
285 Peachtree Center Ave, NE,
#200 ZIP: 30303-1229
PHONE: (404) 657-1900,
FAX: (404) 657-1970

Savannah - Barbara Myrick,
Manager
6001 Chatham Center Dr., Suite
100, ZIP: 31405
PHONE: (912) 652-4204,
FAX: (912) 652-4241

HAWAII/PACIFIC ISLANDS

Honolulu – Robert Murphy,
Director
1001 Bishop St., Pacific Tower
Suite 1140, ZIP: 96813
PHONE: (808) 522-8040,
FAX: (808) 522-8045

IDAHO

Boise - James Hellwig, Manager
700 West State Street, 2nd Floor,
ZIP: 83720
PHONE: (208) 334-3857,
FAX: (208) 334-2783

ILLINOIS

CHICAGO - Mary N. Joyce,
Director
55 West Monroe Street, Suite
2440, ZIP: 60603
PHONE: (312) 353-8045,
FAX: (312) 353-8120

Highland Park - Robin F. Mugford,
Manager
610 Central Avenue, Suite 150,
ZIP: 60035
PHONE: (847) 681-8010,

FAX: (847) 681-8012

Peoria - David Genovese, Manager
922 N. Glenwood Ave., Jobst Hall,
Room 141, ZIP: 61606
PHONE: (309) 671-7815,
FAX: (309) 671-7818

Rockford - Manager (Vacant)
515 N. Court St., ZIP: 61103
PHONE: (815) 987-8123,
FAX: (815) 963-7943

INDIANA

Indianapolis - Dan Swart, Director
11405 N. Pennsylvania Street, Suite
106
Carmel, IN., ZIP: 46032
PHONE: (317) 582-2300,
FAX: (317) 582-2301

IOWA

Des Moines - Allen Patch, Director
Partnership Building
700 Locust Street, Suite 100
ZIP: 50309
PHONE: (515) 288-8614
FAX: (515) 288-1437

KANSAS

Wichita - George D. Lavid, Manager
209 East William, Suite 300 ZIP:
67202-4012
PHONE: (316) 263-4067,
FAX: (316) 263-8306

KENTUCKY

Lexington – Sara Melton, Manager
4th Floor, Lexington Central Library
140 E. Main Street, ZIP: 40507
PHONE: (859) 225-7001,
FAX: (859) 225-6501

Louisville - John Autin, Director
601 W. Broadway, Room 634B,
ZIP: 40202
PHONE: (502) 582-5066,
FAX: (502) 582-6573
Somerset – Sandra Munsey,
Manager
2292 S. Highway 27, Suite 240,

ZIP: 42501
PHONE: (606) 677-6160,
FAX: (606) 677-6161

LOUISIANA

DELTA – Donald Van De Werken, Director
365 Canal St, #1170, New Orleans,
ZIP: 70130
PHONE: (504) 589-6546,
FAX: (504) 589-2337

Shreveport - Patricia Holt, Manager
7100 West Park Drive, ZIP: 71129
PHONE: (318) 676-3064,
FAX: (318) 676-3063

MAINE

Portland - Jeffrey Porter, Manager
c/o Maine International Trade Center
511 Congress Street, ZIP: 04101
PHONE: (207) 541-7400,
FAX: (207) 541-7420

MARYLAND

BALTIMORE - Thomas Cox, Director
World Trade Center
401 E. Pratt Street, Suite 2432,
ZIP: 21202
PHONE: (410) 962-4539
FAX: (410) 962-4529

MASSACHUSETTS

BOSTON - Frank J. O'Connor, Director
World Trade Center
164 Northern Ave, Suite 307,
ZIP: 02210
PHONE: (617) 424-5990,
FAX: (617) 424-5992

MICHIGAN

DETROIT - Neil Hesse, Director
211 W. Fort Street, Suite 2220 ZIP:
48226
PHONE: (313) 226-3650,
FAX: (313) 226-3657

Ann Arbor - Paul E. Litton, Manager

425 S. Main Street, Suite 103,
ZIP: 48104
PHONE: (734) 741-2430,
FAX: (734) 741-2432

Grand Rapids - Thomas Maguire,
Manager
301 W. Fulton St., Suite 718-S,
ZIP: 49504
PHONE: (616) 458-3564,
FAX: (616) 458-3872

Pontiac - Richard Corson,
Manager
250 Elizabeth Lake Rd, Suite.
1300 West, ZIP: 48341
PHONE: (248) 975-9600,
FAX: (248) 975-9606

MINNESOTA

MINNEAPOLIS - Ronald E.
Kramer, Director
45 South 7th Street, Suite 2240,
ZIP: 55402
PHONE: (612) 348-1638,
FAX: (612) 348-1650

MISSISSIPPI

Mississippi - Harrison Ford,
Manager
704 East Main St., Raymond, MS
Zip: 39154
PHONE: (601) 857-0128,
FAX: (601) 857-0026

MISSOURI

ST. LOUIS - Randall J. LaBounty,
Director
8182 Maryland Avenue, Suite 303,
ZIP: 63105
PHONE: (314) 425-3302,
FAX: (314) 425-3381

Kansas City – Director (vacant)
2345 Grand, Suite 650, ZIP:
64108
PHONE: (816) 410-9201,
FAX: (816) 410-9208

MONTANA

Missoula - Mark Peters, Manager
c/o Montana World Trade Center
Gallagher Business Building, Suite
257, ZIP: 59812
PHONE: (406) 243-2098,
FAX: (406) 243-5259

NEBRASKA

Omaha - Meredith Bond, Manager
11135 "O" Street, ZIP: 68137
PHONE: (402) 221-3664,
FAX: (402) 221-3668

NEVADA

Reno - Jere Dabbs, Manager
1755 East Plumb Lane, Suite 152;
ZIP: 89502
PHONE: (775) 784-5203,
FAX: (775) 784-5343

NEW HAMPSHIRE

Portsmouth - Susan Berry, Manager
17 New Hampshire Avenue
ZIP: 03801-2838
PHONE: (603) 334-6074,
FAX: (603) 334-6110

NEW JERSEY

Newark - William Spittler, Director
One Gateway Center, 9th Floor,
ZIP: 07102
PHONE: (973) 645-4682.
FAX: (973) 645-4783

Trenton - Rod Stuart, Director
3131 Princeton Pike, Bldg. 4, Ste
105, ZIP: 08648-2319
PHONE: (609) 989-2100,
FAX: (609) 989-2395

NEW MEXICO

New Mexico - Sandra Necessary,
Manager
c/o New Mexico Dept. of Economic
Develop.
1100 St. Francis Drive, Santa Fe,
Zip: 87503
PHONE: (505) 827-0350,
FAX: (505) 827-0263

NEW YORK

Buffalo - James Mariano, Director
111 West Huron Street, Rm 1304,
ZIP: 14202
PHONE: (716) 551-4191,
FAX: (716) 551-5290

Harlem - K.L. Fredericks, Manager
163 W. 125th St., Suite 904, NY, NY
ZIP 10027
PHONE: (212) 860-6200,
FAX: (212) 860-6203

Long Island - George Soteris,
Manager
1550 Franklin Avenue, Room 207,
Mineola 11501
PHONE: (516) 739-1765,
FAX: (516) 739-3310

NEW YORK - John Lavelle, Acting
Director
6 World Trade Center, Rm. 635,
ZIP: 10048
PHONE: (212) 466-5222,
FAX: (212) 264-1356

Westchester - Joan Kanlian, Manager
707 Westchester Ave., Suite 209,
White Plains ZIP: 10604
PHONE: (914) 682-6712,
FAX: (914) 682-6698

NORTH CAROLINA

CAROLINAS - Roger Fortner, Director
521 E. Morehead St, Suite 435,
Charlotte ZIP: 28202
PHONE: (704) 333-4886,
FAX: (704) 332-2681

Greensboro – Roger Fortner, Acting
Director
400 West Market Street, Suite 102,
ZIP: 27401
PHONE: (336) 333-5345,
FAX: (336) 333-5158

Raleigh – Debbie Strader, Manager
Triangle Export Assistance Center

333 Fayetteville Street Mall, Suite
1150, ZIP: 27601
PHONE: (919) 715-7373, Ext. 514;
FAX: (919) 715-7777

NORTH DAKOTA

Served by the Minneapolis EAC

OHIO

Akron – Sue Strumbel, Manager
One Cascade Plaza, 8th Floor,
Zip: 44308
PHONE: (330) 376-5550,
FAX: (330) 375-5612

Cincinnati – Dao Le, Director
36 East 7th Street, Suite 2650,
ZIP: 45202
PHONE: (513) 684-2944,
FAX: (513) 684-3227

CLEVELAND – Michael Miller,
Director
600 Superior Avenue, East, Suite
700, ZIP: 44114
PHONE: (216) 522-4750,
FAX: (216) 522-2235

Columbus – Manager (Vacant)
Two Nationwide Plaza, Suite
1400, ZIP: 43215
PHONE: (614) 365-9510,
FAX: (614) 365-9598

Toledo - Robert Abrahams,
Manager
300 Madison Avenue, ZIP: 43604
PHONE: (419) 241-0683,
FAX:(419) 241-0684

OKLAHOMA

Oklahoma City - Ronald L. Wilson,
Director
301 Northwest 63rd Street, Suite
330, ZIP: 73116
PHONE: (405) 608-5302,
FAX: (405) 608-4211

Tulsa – Jim Williams, Manager
700 N. Greenwood Avenue, Suite
1400, ZIP: 74106
PHONE: (918) 581-7650,
FAX: (918) 581-6263

OREGON

Eugene – John O’Connell, Manager
1401 Willamette St., ZIP: 97401
PHONE: (503) 326-3001,
FAX (503) 326-6351

PORTLAND - Scott Goddin, Director
One World Trade Center
121 SW Salmon Street, Suite 242
ZIP: 97204
PHONE: (503) 326-3001,
FAX: (503) 326-6351

PENNSYLVANIA

Harrisburg - Deborah Doherty,
Manager
One Commerce Square
228 Walnut St, #850, PO Box 11698,
Zip: 17108-1698
Tel: (717) 221-4510
Fax: (717) 221-4505

PHILADELPHIA – Edward Burton,
Director
The Curtis Center, Suite 580 West
Independence Square West,
ZIP: 19106
PHONE: (215) 597-6101,
FAX: (215) 597-6123

Pittsburgh - Ted Arnn, Manager
2002 Federal Bldg., 1000 Liberty
Ave., ZIP: 15222
PHONE: (412) 395-5050,
FAX: (412) 395-4875

PUERTO RICO

San Juan (Hato Rey) – Robert
Bucalo, Director
525 F.D. Roosevelt Ave, Suite 905,
ZIP: 00918
PHONE: (787) 766-5555,
FAX: (787) 766-5692

RHODE ISLAND

Providence – Keith Yatsuhashi,
Manager

One West Exchange Street,
ZIP: 02903
PHONE: (401) 528-5104,
FAX: (401) 528-5067

SOUTH CAROLINA

Charleston – Phil Minard, Manager
5300 International Blvd., Suite 201-C,
North Charleston, SC Zip 29418
PHONE: (843) 760-3794,
FAX: (843) 760-3798

Columbia - Ann Watts, Director
1835 Assembly Street, Suite 172,
ZIP: 29201
PHONE: (803) 765-5345,
FAX: (803) 253-3614

Upstate - Denis Csizmadia, Manager
555 N. Pleasantburg Drive
Bldg. 1, Suite 109, Greenville. SC
ZIP: 29607
PHONE: (864) 271-1976,
FAX: (864) 271-4171

SOUTH DAKOTA

Siouxland - Cinnamon King, Manager
Augustana College,
2001 S. Summit Avenue,
Madsen Center, Room 122, Sioux
Falls, ZIP: 57197
PHONE: (605) 330-4264,
FAX: (605) 330-4266

TENNESSEE

Knoxville - George Frank, Manager
601 West Summit Hill Drive
Suite 300, ZIP: 37902-2011
PHONE: (865) 545-4637,
FAX: (865) 545-4435

Memphis - Ree Russell, Manager
Buckman Hall, 650 E. Parkway South,
Suite 348, ZIP: 38104
PHONE: (901) 323-1543,
FAX: (901) 320-9128

Nashville – Dean Peterson, Director
211 Commerce Street, 3rd Floor, Suite
100, ZIP: 37201
PHONE: (615) 259-6060,
FAX: (615) 259-6064

TEXAS

Austin - Karen Parker, Manager
1700 Congress, 2nd Floor, ZIP:
78701
P.O. Box 12728, Zip: 78711
PHONE: (512) 916-5939,
FAX: (512) 916-5940

DALLAS – Director (Vacant)
2050 N. Stemmons Fwy., Suite
170, ZIP: 75207
P.O. Box 420069,
ZIP: 75342-0069
PHONE: (214) 767-0542,
FAX: (214) 767-8240

Fort Worth - Vavie Sellschopp,
Manager
711 Houston Street, ZIP: 76102
PHONE: (817) 212-2673,
FAX: (817) 978-0178

Houston - James D. Cook,
Director
500 Dallas, Suite 1160,
ZIP: 77002
PHONE: (713) 718-3062,
FAX: (713) 718-3060

San Antonio - Daniel G.
Rodriguez, Manager
203 South St. Mary's Street, Suite
360 ZIP: 78205
PHONE: (210) 228-9878,
FAX (210) 228-9874

UTAH

Salt Lake City - Stanley Rees,
Director
324 S. State Street, Suite 221,
ZIP: 84111
PHONE: (801) 524-5116,
FAX: (801) 524-5886

VERMONT

Montpelier - Susan Murray,
Manager
National Life Building, 6th Floor,
Zip: 05620-0501
PHONE: (802) 828-4508,
FAX: (802) 828-3258

VIRGINIA

Northern Virginia – Ellen Moore,
Director (Acting)
1911 N. Ft. Myer Drive, Suite. 601,
Arlington,
ZIP: 22209
PHONE (703) 524-2885,
FAX: (703)-524-2649

Richmond – Helen D.-Lee Hwang,
Manager
400 N 8th St., #540, Zip: 23240-0026
PO Box 10026, Zip: 23240
PHONE: (804) 771-2246,
FAX: (804) 771-2390

WASHINGTON

SEATTLE - David Spann, Director
2001 6th Ave, Suite 650, ZIP: 98121
PHONE: (206) 553-5615,
FAX: (206) 553-7253

Spokane – Janet Daubel, Director
Spokane Regional Chamber of
Commerce
801 W. Riverside Ave, Suite 400,
ZIP: 99201
PHONE: (509) 353-2625,
FAX: (509) 353-2449

Tacoma - Bob Deane, Manager
950 Pacific Avenue, Suite 410,
ZIP: 98402
PHONE: (253) 593-6736,
FAX: (253) 383-4676

WEST VIRGINIA

Charleston - Harvey Timberlake,
Director
405 Capitol Street, Suite 807,
ZIP: 25301
PHONE: (304) 347-5123,
FAX: (304) 347-5408

Wheeling – David Kotler, Manager
Wheeling Jesuit University/NTTC
316 Washington Ave., ZIP: 26003
PHONE (304) 243-5493,
FAX (304) 243-5494

WISCONSIN

Milwaukee - Paul D. Churchill,

Commerce Office Addresses

Director
517 E. Wisconsin Avenue, Room 596,
ZIP: 53202
PHONE: (414) 297-3473,
FAX: (414) 297-3470

Sandra Gerley, Regional Director
8182 Maryland Ave, Suite 1011, St.
Louis, MO 63105
PHONE: (314) 425-3300,
FAX: (314) 425-3375

PHONE: (202) 482-6463,
FAX: (202) 482-5495

Inter Americas Center
Michael McGee, Director
777 North West 72nd Ave
Mail Box: 3L2
Miami, Florida 33126-3009
PHONE: (305) 526-7430,
FAX: (305) 526-7434

WYOMING

Served by the Denver Export
Assistance Center

**REGIONAL - ADMINISTRATIVE
OFFICES:**

EASTERN REGION
Thomas McGinty, Regional Director
WTC, Suite 2450, 401 E. Pratt St.
Baltimore, MD 21202
PHONE: (410) 962-2805,
FAX: (410) 962-2799

MID-EASTERN REGION
James Kennedy, Regional Director
36 E. 7th St., Suite 2025, Cincinnati,
OH 45202
PHONE: (513) 684-2947,
FAX: (513) 684-3200

MID-WESTERN REGION

WESTERN REGION
Mary Delmege, Regional Director
6363 Greenwich Drive, Suite 230,
San Diego, CA 92122
PHONE: (619) 557-5399,
FAX: (619) 557-6176

E-Commerce Research and
Assistance Center (ERAC)
Sylvia Burns, Acting Director
1300 Pennsylvania Ave., NW
USA Trade Center, Mezzanine
Level,
Suite M 800
Washington, DC 20004